

Exhibit 2a
Top Companies' Share of the 2012 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2011-2012	
					Number of Identified Exporters	Known Value
All identified companies	304,867	1,379,683	100.0	100.0	0.4	4.1
Top 4 companies	4	92,581	6.7	6.7	-	16.4
Top 8 companies	8	146,782	10.6	10.6	-	13.5
Top 20 companies	20	263,100	19.1	19.1	-	10.8
Top 50 companies	50	423,343	30.7	30.7	-	8.4
Top 100 companies	100	547,857	39.7	39.7	-	7.7
Top 250 companies	250	718,708	52.1	52.1	-	6.3
Top 500 companies	500	847,652	61.4	61.4	-	5.8
Top 1000 companies	1,000	969,502	70.3	70.3	-	5.1
Top 2000 companies	2,000	1,075,216	77.9	77.9	-	4.8
Manufacturers	74,520	836,684	60.6	100.0	0.6	6.0
Top 4 companies	4	92,581	6.7	11.1	-	16.4
Top 8 companies	8	146,782	10.6	17.5	-	13.5
Top 20 companies	20	262,264	19.0	31.3	-	10.8
Top 50 companies	50	382,831	27.7	45.8	-	9.6
Top 100 companies	100	467,061	33.9	55.8	-	8.4
Top 250 companies	250	569,381	41.3	68.1	-	6.7
Top 500 companies	500	642,968	46.6	76.8	-	6.3
Top 1000 companies	1,000	703,975	51.0	84.1	-	6.1
Top 2000 companies	2,000	751,481	54.5	89.8	-	6.1
Wholesalers	102,005	307,135	22.3	100.0	0.6	0.6
Top 4 companies	4	27,943	2.0	9.1	-	11.4
Top 8 companies	8	45,530	3.3	14.8	-	4.5
Top 20 companies	20	76,589	5.6	24.9	-	4.0
Top 50 companies	50	109,183	7.9	35.5	-	3.3
Top 100 companies	100	137,282	10.0	44.7	-	3.8
Top 250 companies	250	173,563	12.6	56.5	-	2.4
Top 500 companies	500	199,148	14.4	64.8	-	1.8
Top 1000 companies	1,000	222,400	16.1	72.4	-	1.1
Top 2000 companies	2,000	244,032	17.7	79.5	-	0.9
Other companies (3)	128,342	235,865	17.1	100.0	0.2	2.4
Top 4 companies	4	23,371	1.7	9.9	-	-4.9
Top 8 companies	8	37,305	2.7	15.8	-	-3.9
Top 20 companies	20	65,591	4.8	27.8	-	4.4
Top 50 companies	50	94,824	6.9	40.2	-	3.1
Top 100 companies	100	120,713	8.7	51.2	-	4.1
Top 250 companies	250	150,718	10.9	63.9	-	3.2
Top 500 companies	500	170,902	12.4	72.5	-	3.0
Top 1000 companies	1,000	188,438	13.7	79.9	-	2.9
Top 2000 companies	2,000	202,940	14.7	86.0	-	2.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value, e.g., the top 4 wholesalers account for 9.1 percent of the total value for all wholesalers.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies, and companies for which an industry could not be determined.